



# DorisNLP

Where People are the Heart of the Matter



## **Excel as a Corporate & NLP Trainer! Highest Standard International Certification**

This is the only trainer training certification from the original society of NLP in India



**Our trainers and presenters create learning environments that  
increase knowledge, power & love.**

**We never stop evolving conscious influence in  
relationships, communication & presentation.**

**We train visionaries to bring forth the heart and spirit  
that makes the world a better place.**



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## Program Overview

Trainers build flexibility, mobility and competency in their trainees' thinking and action. Trainers are imparting information, reorganizing and shaping states of minds and emotions on the conscious and unconscious level. Your attitudes, your beliefs and your verbal and non-verbal behaviors have direct impact on the ones in front of you, and how they perceive you. Who you are, who you project yourself to be and how you express yourself matters. Navigating the realm of the many responsibilities you have as a trainer is crucially important. Our trainers learn to train by being an example of what they are training through their competency and congruency. You can become one of our most radiant,

effective and charismatic trainers that attract participants magnetically.

### Who is this training for?

After your NLP Master Practitioner level you are ready now to use your NLP for teaching and training and to become:

- A Trainer for Applied NLP
- Focusing on developing programs that include NLP for any field, company or business application
- A NLP Trainer for Training NLP, who certifies in NLP Practitioner and NLP Master Practitioner programs
- More excellent in any professional field within education, instructing and learning development





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## Why Choose Us

The Society of NLP Trainer Training give you:

- The highest standard Trainer certification in India
- The pure NLP from the original Society of NLP in the 1970s
- NLP that is constantly up-dated and modernized
- NLP to teach NLP in the most empowering and fascinating ways
- Multiple learning styles and speeds to maximize the varying levels of background
- The skill level and the specific documents essential to getting started as a trainer and begin your new career
- Access to the knowledge of your Master Trainer's 25yrs+ of corporate training experience
- Multi-level feedback from multi-level professionals
- Video feedback in many forms, individualized feedback and personalized assignments
- A well-traveled and proven pathway that will build identity, competency and congruency to become the trainer you desire to be





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## Your Master Trainer

Dr. A. Doris Greenwood (ND & counselor from Germany) is the only Master Trainer from the Society of NLP offering NLP Trainer Trainings in India at this time. As a corporate trainer, she designs and delivers custom NLP programs for any organization or business, with a 25-year success history (see profile below). She has more than 33 years of background in therapy, emotional intelligence, meditation, naturopathy as well as in coaching.



## Certification

This is a dual certification from the original NLP certifying body, the Society of NLP, CA, USA and Conscious Solutions, NLP Association International. This program is the stepping stone for the Society of NLP Master Trainer Training and certification in India, offered only by Dr. Doris Greenwood. We accept prior certification from other NLP organizations and vice versa upon interview with the master trainer.

## NLP Trainer Training

### What you will gain:

- Creative and Accelerated Training Methods
- Faster access to your innovation and creativity
- Super Models to bring Goals, Purpose and Directions into Action
- Use of Motivation Styles (Meta program) to predict and utilize trainee's behaviors
- Artistry in Creating Unified Systems within any Training Context
- Discovery of your Unique Leadership



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- & Presentation Style
- Expertise in utilizing pairs, triads, small groups and team work to optimize learning results
- Story-Telling skills to enrich multi-level meaning-making
- Skills in Utilizing Emotional Engagement to capture your audience
- Theater Improv Skills to create Exciting Presentations
- Excellent processes for designing exercises that give desired results
- The knack for successfully transforming and utilizing any difficult audience behaviors
- Elegance in beginning and ending training modules
- Powerful multi-level feedback templates
- Effectiveness at meeting trainee's expectations
- Quick methods to accurately measure and test skill success
- Exciting entry into The New Time Matrix to Bring Potential into Action

- The magic behind multi-sensory learning and stimulation
- Potent skills to grow your career and your business

## The Essence and Importance of Trainer Training

An excellent trainer teaches by example and so has to constantly re-create him/herself according to high levels of integrity, congruency and competency. This is about facilitating truly significant changes in your student's lives by becoming who you truly are as a trainer beyond your expectations.

The world evolves when our consciousness and skill levels evolve.

Our trainers are the conduits for a more peaceful and conscious world.

- An exquisite trainer learns how to train others. Proper training is essential for your business success and your personal delight and happiness
- A trainer's job is to create an environment that brings potential most powerfully into action



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- A trainer's artistry is to instill inspiration, and evoke latent propensities for stronger motivation and higher states of learning
- A trainer's greatest ability is to design exercises in a way that guarantees the participants to discover and demonstrate their skills and competency right then and there
- Training success is determined by the proof of the learned skills spreading into the trainees' daily activities and into their lives through-out time and beyond the training

## Why Choose Us?

Dr. Doris is directly associated with many of the NLP founders and

senior trainers from the 1980s till current. DorisNLP and Society NLP avoids psychometrics, psychological testing and any NON-NLP techniques, instead we focus on pure NLP only, as originally created in the 1970's in the USA and include the most modern up-dates.

DorisNLP addresses emotions in a way that no other NLP training does. This is the most dynamic, engaging and out of the box program in India. It is a true merger of NLP with Doris' 30 years of vast experience in working with people from her heart. Your training includes improv theater, creative multi-sensory and body-oriented learning experiences and the delight of emotional engagement.

This Trainer Training empowers you to use NLP to teach NLP. Everything you





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know about NLP is part of becoming an NLP Trainer. Training Excellence is directly related to the mastery of

1. Spatial anchoring on stage
2. How you utilize visual and kinesthetic anchors throughout your presentation
3. Multifaceted use of auditory anchors

Voice training will guide you to use your voice tonation and marking to optimize your messages. You will be amazed about how all of your NLP language, behavioral change and intervention skills will optimize presentations, learning environments and memorization. Your NLP skills will come together like in a puzzle bringing forth training excellence.

Dr. Doris has more than 25 years of success history in corporate training

and has become an expert in applying custom NLP programs to reach any business or organization's goals. If you wish to become a corporate trainer you will receive the know-how and specific tips and tricks that assist you in pursuing this career.

Our passion is to measure outcomes in a way that offers direct feedback for you. You will receive many video clips to measure your trainer abilities and receive multi-level feedback templates to continue gauging your skill growth in all areas.

It is important to us that you can bathe in safety, trust and cooperation. There will never be a boring moment in the training room. We are committed to supporting each other's processes together with creativity, inspiration and fun.





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## More about the Trainer

Dr. A. Doris Greenwood is recognized for her caring, integrity and in-depth knowledge, and for the joy she brings to the training environment. She is the only certified and certifying Master Trainer in India under the umbrella of the highly regarded international Society of NLP. Dr. A. Doris Greenwood has more than 33 years of experience working with people in the field of personal, emotional and spiritual development. She is a Naturopathic Doctor and counselor certified in Germany, a Master in Hypnotherapy and holds numerous certifications in therapy, trauma release, Reichian

bodywork and coaching. She has studied with some of the greatest communication experts in the world. As the senior expert of Emotional Intelligence NLP she brings out the best in you with the presentation styles that will make you feel in awe about yourself.

Her passion is to produce specific training results verified by using skill and self-assessment tests. Dr. Doris' trainings are highly interactive, engaging and inspirational. Once in the training room - she is committed to You.





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## More details on Objectives

### Setting Directions: The Key To Being A Successful Trainer

- Clearly establish learning purpose and goals for a training presentation
- Quickly utilize templates to both avoid failure and to set up for success
- Swiftly differentiate vision, purpose and goal, as well as, goal, process and content outcomes

### Story-Telling: The Jewel Reflecting Excellence In Training

- Optimize and identify expectations.
- Set the stage for creating moods and eliciting emotions
- Indirectly convey more information than possible in direct speech

- Deepen the subconscious and conscious ability to trust and learn
- Communicate what you plan to do, emphasize what you are doing, and loop back to what you have done
- Grasp the power hidden in the commencement and completion of a training segment
- Discover ways to begin a presentation or training that directly relate to the closing
- Learn how to begin with the end in mind and create the experience of a unified Whole
- Consciously stay on course and successfully accomplish what you set out to do





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- Plan, prepare, and structure the content of your material through logic and simplicity so you will easily accomplish your training outcome
- Investigate advanced presentation techniques like Nested Loops & The Stair Case Model to optimize engagement and accomplishing delivery results
- Exercise Design – The Artistry That Makes Learning Fun, Easy, & Memorable
- Discover how to clearly define the purpose and outcome of an exercise
- Adopt a simple step-by-step process to guarantee the participants
- Learn to design 'experiences' that offer easy understanding and effective assessment of the participants' new behaviors and ability to demonstrate new skills
- Gain advanced templates to backtrack and to meet expectations for any context or content and forever

**Utilization Of Time: Optimizes**

## Training Delivery & Results

- Discover the power of placing the phenomenon of time into your own hands
- Learn how consciously utilizing time is the difference that makes the difference in producing a successful training
- Explore The Time Matrix to facilitate manifestation of any potential into action
- Investigate how The Time Matrix results in avoiding failure and showing measurable training results

## Learning: The Essential Metaphor For Presentation & Training Results

- Imbibe multi-level and multi-structured feedback mechanisms that optimize learning on all levels and at all times.
- Opening to Emotional Engagement connects you to the power of feeling and instills new heights of motivation, commitment and energy
- Explore Theatre Improv to spice up your presentation and enrich any training content



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## Language Patterns: Your Magic Trick Kit

- Sharpen your quick access of traditional Sleight Of Mouth language patterns
  - Use the hidden magic of language and naturally occurring unconscious learning to shift doubt or difficulty and enhance persuasion/conviction
  - Exercise an even more powerful influence by consciously using language in a more purposeful and precise way
  - Sharpen your charm and language ability to meet every individual and every audience exactly
- where they are, regardless of any circumstances
- Stay composed and create alignment and transform any resistance or obstacles in the training room/or within audience behavior into cooperation
  - Optimize teaching and learning outcomes through
    - more consciously and purposefully using NLP language patterns
    - specific templates that help you apply all language patterns you already have in your NLP tool box





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## Dual certification

"Corporate & NLP Trainer" from Conscious Solutions, The NLP Association International.

"NLP Associate Trainer" from the Society of NLP. After completing conditions and assignments you will then receive Trainer for Corporate & NLP Training. Includes a complete manual with practical applications, available at that time. You will also receive numerous handouts, templates, NLP game card-sets and video feedback files.

## Certification Conditions

This high-standard Trainer Certification includes a video of you conducting a training session with feedback from the trainees, various assignments and co-training experience.

You will also receive multiple video feedback, exciting and fun skill demonstration exercises and personalized assignments from the trainer.

## Four Bonuses

**Bonus #1** Your Astrology Chart can be casted with only your permission. It will be used to help you optimize your potential and transformation into an exquisite and effective NLP Trainer.

**Bonus #2** Taking this training actually gives you two trainings, as you can re-take it for free at any time in the future (for only for logistical costs).

**Bonus #3** One Original Relaxation Audio CD by your Master Trainer (Remember what is important).

**Bonus #4** One Original NLP Teaching Video by your Master Trainer.



You will be supported by a strong team of people who have been certified and have their own NLP business. Together we provide you with five decades of experience in the field of NLP. Enjoy accelerated learning through kinesthetic styles, visual aids, video and sound feedback techniques that are interactive, fun and excel memorization

If you have completed a NLP Trainer Training with another organization and wish to re-take, this Trainer Track is available for up to half- tuition fee after an interview with the trainer. It is recommended, but not required, to go through the DorisNLP Master Track before applying for this Society of NLP, Trainer's Training.

## Investment, Registration & Logistics

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Rs. 1,47,000

### Ask for 10 – 15% Early Bird Discount!

Deposit of RS 25.000/- Deposit required at time of enrolment. See detailed discount policy, refund policy and legal conditions in the training enrolment agreement.

## Payment Details

**Bank Name:** Canara Bank, Branch: Candolim Goa

**Name:** Arpana Doris Greenwood

**Savings Account:** # 0263104017647

Routing: 411015015Swift or IFSC: CNRB0000263

**Cheque to:** Dr. A. Doris Greenwood c/o De'Souza, #859, Villa Garden, Camotim Vaddo, Candolim, Bardez 403515, Goa, India

We are committed for you to get most out of this training investment and to be fair and inclusive of your needs as well as efficient with your time and money.

**We invite you to this opportunity. Take your first step!**

Register to secure your seat at [www.DorisNLP.com](http://www.DorisNLP.com) or call

**India Admin:** +91- 9049 319 471 **India Doris:** +91-7773 907 657